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Derk Garcia, Superintendent

E-Rate FY2026

CATEGORY 1 TELECOMMUNICATIONS SERVICES Internet Services

RFP# 26-910

CONFERENCE CALL #2 RECAP AND ATTENDANCE POSTED: December 10, 2025

RFP Issued: November 21, 2025

Deadline for questions: December 11, 2025 @ 12:00 p.m.

Deadline for Submittal: January 8, 2026 BEFORE 2:00 P.M.

Recap with questions and answers below:

On the call we had 2 registered outside callers attending, from two different companies as listed below:

Company Name	Name
АТ&Т	Lee Beringsmith
Fidium Fiber	Curtis Barkve

PLEASE NOTE THAT CALLERS ON THE PREVIOUS CALL ARE STILL FULLY ELIGIBLE FOR THIS BID

Call Recap:

Call started with introductions of key District Staff what would be reviewing the responses to this RFP and denoted below with an *:

- Chris Johnson, Senior Systems Engineer*
- Bryan Lemas, Senior Systems Engineer*

Project Overview:

A project overview was provided as outlined in the RFP. We explained that the major change to this RFP was that we are looking at providing internet access directly to each of our schools, as we are also working on a potential District Owned project to provide an SD-WAN overlay to help increase speeds to our schools and path diversity, all within the guidelines of the E-Rate program.

Multiple Awards:

Made it clear that the district could be awarding parts of this RFP to more than one vendor, but that we would not be installing any duplicate services to the same school.

Carrier Handoffs at each campus:

A final decision hasn't been made, but responders would expect the following for the purpose of this RFP:

- Carrier handoff at the District Office and Westbrook Elementary will be to a District Core Firewall for these two locations..
- Carrier handoff at the other 23 sites will be:
 - Pass-Thru handoff where the district will maintain a full security stack. District equipment would be directly connected to the internet.
 - S-NAT handoff with the ability for the District to provide a port-forwarding rule(s) for specific ports. District equipment would be connected behind the S-NAT router with a limited security stack. The District is responsible for securing its network and equipment.

IP Address changes from the original RFP:

After further review, we identified that the district wouldn't need /27 at all school sites where a connection is made. We have modified this request as follows:

- /27 IP Range would be requested at two locations:
 - o District Office
 - Westbrook Elementary
- All other locations we have requested 2 Static IP addresses be provided

IP Transit with BGP Routing Option:

It was discussed that the district is in the early process of looking into acquiring their own ASN from ARIN and would like to see what peering options that are available along with costs. This would be via a Default Route only and not a Full Internet Routing Table exchange.

Questions and Answers:

No questions were asked during this conference call.